

|                        |                          |                           |                            |
|------------------------|--------------------------|---------------------------|----------------------------|
| <b>Monthly Income:</b> | <b>Monthly Expenses:</b> | <b>Monthly Cash Flow:</b> | <b>Pro Forma Cap Rate:</b> |
| \$1,500.00             | \$1,306.08               | \$193.92                  | 7.24%                      |
| <b>NOI</b>             | <b>Total Cash Needed</b> | <b>Cash on Cash ROI</b>   | <b>Purchase Cap Rate</b>   |
| \$10,860.00            | \$39,500.00              | 5.89%                     | 7.24%                      |

## Property Information

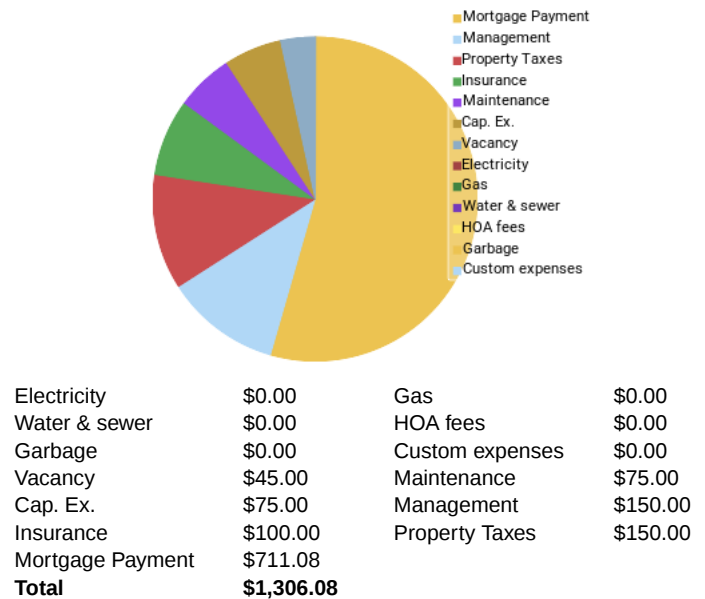
|                               |                     |
|-------------------------------|---------------------|
| Purchase Price:               | \$150,000.00        |
| Purchase Closing Costs:       | \$2,000.00          |
| Estimated Repair Costs:       | \$0.00              |
| <b>Total Cost of Project:</b> | <b>\$152,000.00</b> |
| After Repair Value            |                     |

|                         |                 |
|-------------------------|-----------------|
| Down Payment:           | \$37,500.00     |
| Loan Amount:            | \$112,500.00    |
| Loan Points:            | 0.0             |
| Loan Fees:              | \$0.00          |
| Amortized Over:         | 30 years        |
| Loan Interest Rate:     | 6.500%          |
| <b>Monthly P&amp;I:</b> | <b>\$711.08</b> |

## Income



## Expenses



## Financial Projections

|                                 |               |                      |      |
|---------------------------------|---------------|----------------------|------|
| Total Initial Equity:           | -\$112,500.00 |                      |      |
| Gross Rent Multiplier:          | 8.33          |                      |      |
| Income-Expense Ratio (2% Rule): | 0.99%         |                      |      |
| Typical Cap Rate:               | 7.24%         | Debt Coverage Ratio: | 1.27 |
| ARV based on Cap Rate:          | \$150,000.00  |                      |      |

## 50% Rule Cash Flow Estimates

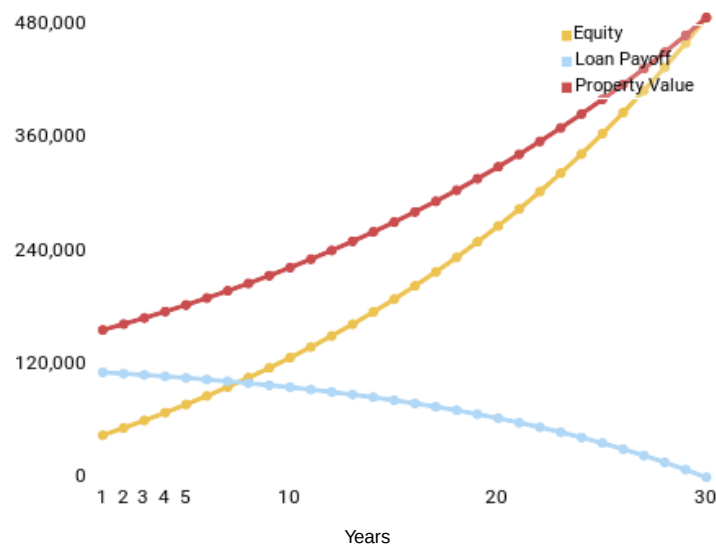
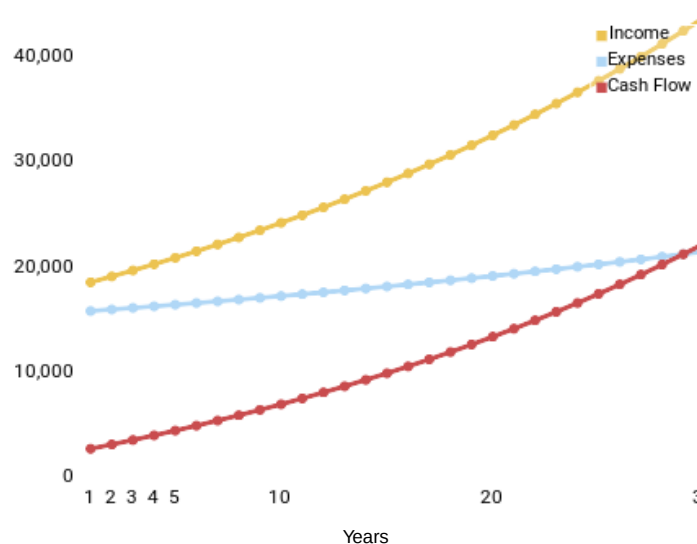
|                                                |                |
|------------------------------------------------|----------------|
| Total Monthly Income:                          | \$1,500.00     |
| x50% for Expenses:                             | \$750.00       |
| Monthly Payment/Interest Payment:              | \$711.08       |
| <b>Total Monthly Cash Flow using 50% Rule:</b> | <b>\$38.92</b> |

## Analysis Over Time

| Annual Growth Assumptions   | 2% Expenses | 3% Income | 4% Property Value |           |           |           |           |
|-----------------------------|-------------|-----------|-------------------|-----------|-----------|-----------|-----------|
|                             | Year 1      | Year 2    | Year 5            | Year 10   | Year 15   | Year 20   | Year 30   |
| Total Annual Income         | \$18,540    | \$19,096  | \$20,867          | \$24,190  | \$28,043  | \$32,510  | \$43,691  |
| Total Annual Expenses       | \$15,816    | \$15,961  | \$16,416          | \$17,237  | \$18,142  | \$19,143  | \$21,466  |
| Total Annual Cashflow       | \$2,724     | \$3,135   | \$4,451           | \$6,954   | \$9,901   | \$13,367  | \$22,225  |
| Cash on Cash ROI            | 6.90%       | 7.94%     | 11.27%            | 17.60%    | 25.07%    | 33.84%    | 56.27%    |
| Property Value              | \$156,000   | \$162,240 | \$182,498         | \$222,037 | \$270,142 | \$328,668 | \$486,510 |
| Equity                      | \$44,757    | \$52,339  | \$77,186          | \$126,664 | \$188,512 | \$266,045 | \$486,510 |
| Loan Balance                | \$111,243   | \$109,901 | \$105,312         | \$95,373  | \$81,629  | \$62,623  | \$0       |
| Total Profit if Sold        | -\$2,938    | \$7,341   | \$42,778          | \$119,087 | \$220,988 | \$354,104 | \$743,565 |
| Compound Annual Growth Rate | -7%         | 9%        | 16%               | 15%       | 13%       | 12%       | 10%       |

Income, Expenses and Cash Flow (in \$)

Loan Balance, Value and Equity (in \$)



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