New Acquisition - Soft Quote Indication

| 30-day LIBOR | 0.109\% |  | Purchase Price: \$21,847,000 <br> Purchase Price/Unit: \$126,283 |
| :---: | :---: | :---: | :---: |
| SOFR 30-day Avg | 0.05\% |  |  |
| 10-yr UST | 1.40\% |  |  |
| 10-yr FMAC Index Floor | 1.25\% |  |  |
| 10-yr FNMA Index Floor | 1.00\% |  |  |
| All indications as of 12/17/2021 |  |  |  |
|  | 1 | 2 | 4 |
| Lender: | Agency | Agency | Debt Fund |
| Term/Execution | 10-yr Fixed Rate | 10-yr Floating Rate | $3-\mathrm{yr}$ Floating Rate |
| Product Type: | Conventional | Conventional | Conventional |
| Loan Amount: | \$13,892,000 - \$13,718,000 | \$13,892,000 - \$13,718,000 | 75\% As-Is LTV |
| CapEx Holdback: | N/A | N/A | TBD |
| Total Funding Loan Amount | N/A | N/A | 70\% As-Stabilized LTV |
| Current Index Yield: | 1.40\% | 0.05\% | 0.11\% |
| Index Floor: | 1.00\% | 0.00\% | 0.10\% |
| Spread: | 1.85\% - $1.95 \%$ | 2.75\% - $2.85 \%$ | $3.25 \%-3.50 \%$ |
| Implied Rate: | 3.25\% - 3.35\% | 2.80\% - 2.90\% | 3.35\% - 3.60\% |
| Rate/Spread Lock: | Standard Delivery | Standard Delivery | Standard Delivery |
| Index: | $10-\mathrm{yr}$ UST | SOFR 30-day Avg | 30-day LIBOR |
| Term: | 10-years | 10-years | 3 -years |
| Extension Options: | N/A | N/A | Two 1-year options |
| Max Stabilized Loan to Value: | N/A | N/A | 70\% |
| Max As-Is Loan to Value: | 63.6\% - 62.8\% | 63.6\% - 62.8\% | 75\% |
| Min In-Place Debt Yield: | N/A | N/A | 5.00\% |
| Min Stabilized Debt Yield: | N/A | N/A | 7.00\% |
| Minimum DSCR: | 1.25x | 1.25x @ Comparable Fixed Note Rate | N/A |
| Interest Only: | 3-5 years | 3-5 years | Full Term |
| Amortization after IO: | 30-years | 30-years | None |
| Prepayment Penalty: | 1 year YM, 2 year lock out followed by standard defeasance. Last 90 days open at Par | 1 year lock out followed by $1 \%$ prepayment. Last 90 days open at Par. | 12-18 months spread maintenance |
| Recourse: | Non-recourse except for standard bad-boy carve-outs from an acceptable warm body or entity. | Non-recourse except for standard bad-boy carve-outs from an acceptable warm body or entity. | Non-recourse except for standard bad-boy carveouts from an acceptable warm body or entity. |
| Lender Fee: | N/A | N/A | 1.00\% |
| Exit Fee: | N/A | N/A | 0.25\% - 0.50\% |
| Stipulations: | (1) Quote assumes underwritten to T-1 normalized NRI supported by the rent roll, to be supported by T-3 at closing. <br> (2) Quotes subject to steady to increasing collections through loan closing. <br> (3) Subject to approval of underwritten income and expenses including Management Company and Borrower expense comps. <br> (4) Assumes no major crime incidents at the Subject. <br> (5) Quote assumes no major differences in T-12 bad debt from that being reported in the most recent delinquency report. <br> (6) Fannie 10-year floor for fixed rate product at $1.00 \%$. |  | (1) $75 \%$ Max As Is LTV. $70 \%$ Max As Stabilized LTV. <br> (2) Stabilized Value to be supported by appraisal. Stabilized Rents to be supported by appraisal. <br> (3) Underwritten expenses to be supported by appraisal and borrower/management expense comps. <br> (4) Two 12-month extension options subject to fee ranging from $0.25 \%-0.50 \%$ and lender specific debt yield requirements. <br> (5) Exit Fee, lender specific may waive fee if lender places perm debt. <br> (6) Minimum Going-In DY of $5.00 \%$, some lenders may require a DS reserve if DY falls below minimum. Minimum Stabilized DY of $7.00 \%$. <br> (7) Cash Mgmt: Cash flow sweep upon event of default, insolvency and/or DS falls below 1.10x. |

