

## **Building Your Pillars of Wealth Worksheet**

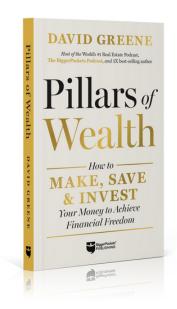


### **David Greene**

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The Building Your Pillars of Wealth Worksheet (originally a \$99 value, but this is yours free for becoming a BiggerPockets Pro Member!) is a bonus from Pillars of Wealth: How to Make, Save, and Invest Your Money to Achieve Financial Freedom by David Greene. Start off your real estate investing journey through building your three pillars of wealth. The Building Your Pillars of Wealth Worksheet is an interactive exercise on building a bulletproof wealth plan used by self-made millionaires!

<u>David Greene</u> is the host of the BiggerPockets Podcast and a real estate investor with more than ten years of experience. He has bought, rehabbed, and managed more than 50 single-family rental properties, and he owns shares in three large multifamily apartment complexes, notes, triple-net, and short-term rental properties. He runs the top-producing David Greene Team with Keller Williams and also owns "The One Brokerage," an award-winning mortgage company with a nationwide presence. David is the author of five books—including the best-seller titled <u>Buy, Rehab, Rent, Refinance, Repeat (BRRRR)</u>—and his books have sold half a million copies combined. David loves basketball, Batman, being an uncle, and helping people achieve total financial freedom through real estate investing.



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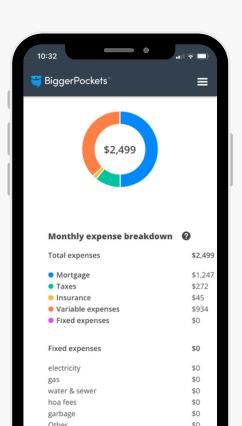
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### BUILDING YOUR PILLARS OF WEALTH

True wealth—the kind that can be sustained over time—is built on the foundation of three pillars: defense, offense, and investing. Wealth easily gained doesn't last long, and without the right practices and habits, it's difficult to build momentum. Kick off your wealth journey the sustainable way by implementing David Greene's recommended wealth-building habits below.

#### **DEFENSE**

- Make a budget or download a budgeting app (such as Mint or Rocket Money) and set a budget you can start tracking now.
- Set up a monthly recurring meeting to audit and review your spending habits.
- Find a financial accountability buddy to stay on track with your defensive goals.

Exercise: Visualize what it would be like to become a frugal person. What would it look like to save 100% of your next raise or bonus, or to see your bank account grow each month? Imagine how you would behave if you took pride in protecting your time and money. What new habits would you have? Which new habits can you start implementing today?



#### **OFFENSE**

- Reduce wasted time, stress, and anxiety by time blocking all your activities on your calendar for the rest of your week.
- Find someone in your industry who is successful at what you want to learn. Ask to shadow them for a day.
- Write down 2-3 of your skills that generate the majority of your positive results in your industry.
   Find a scenario where you can put these skills to the test, then ask for feedback. Repeat as often as possible to see your skills compound.

**Exercise:** With confidence comes more job offers, higher salaries, and more promotions. To increase your confidence level in your next difficult conversation, internally prepare for the conversation beforehand. Imagine yourself making a statement, then evaluate whether the statement is accurate or clear. Practice it and commit it to memory. Anticipate how the person might respond. Prepare your response and practice it.

#### INVESTING

- Choose an asset class, investment strategy, and investment tool for your first or next real estate deal.
- Head to <u>biggerpockets.com</u> and find one book, webinar, or bootcamp to build your knowledge around the specific asset class, investment strategy, and investment tool you've selected.
- Draw out your portfolio pyramid and begin mapping your current assets and future assets into their respective tiers.

**Exercise:** Consider how investing in real estate can help your financial defense and offense. What real estate investing strategies will best serve those two pillars? For example, house hacking is one of the best defense-focused investments, and starting a real estate-related business is great for rounding out your defense. Your investing pillar should complement the steps you've made so far to round out your first two pillars, so brainstorm what real estate investing strategies will strengthen all three pillars.

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